Top 10 Features to Look for in Call Center Software

Unified Agent Desktop

Improve the <u>insurance customer journey</u> with access to all interaction records and all channels of communication from one location.



Call Routing

1

AI-powered interactive voice response (IVR) allows calls to be transferred to the agent with the most knowledge of a particular manual or policy wording.

3

Call Scripting

4

If your team handles a high volume of calls regarding claims on similar topics, call scripting can help to craft common scripts for agents to use.

Call Recording

5

Recording all calls can help for training purposes to better improve the customer experience.

Analytics

This feature would give you the ability to measure call volume, trends, and the overall performance of your agents.

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Set your agents up for success with accurate and updated documents. Learn how to achieve this by <u>conducting an</u> <u>internal content audit.</u> 6

Integrations

Your agents will be able to provide better service to customers with access to the right tools, such as your <u>insurance knowledge</u> <u>management solution</u>.

Cloud-Based Calling

This option will be cheaper to install and maintain than a typical landline phone system.

SOC 2 Compliance

7

The insurance industry handles extremely sensitive information, so make sure the tool you select can provide powerful enough data security.

Custom Greetings

8

Record a custom message to greet customers whenever they reach out to your call center.

Help Desk

10

9

<u>Digital transformation</u> is a process — make sure you have access to your tool's support team so they can assist you along the way.