

Streamline service. Improve efficiency. Get informed.

We solve the insurance industry's information problems—increasing sales, retention, and efficiency—by empowering customers and employees with the answers they need, right when they need them.

Insurance is information-driven, but the industry's complexities cause billions of hours and countless sales to be lost every year to long, frustrating, manual searches for the right answers.

By retrieving accurate answers on demand and ensuring brokerage channels are equipped automatically with up-to-date information, our solution overcomes the chronic delays that slow down the insurance industry—keeping your business moving, helping customers find the products and services they need, and making brokers, underwriters, and service agents 10-20% more productive.

The result?

Increased sales, higher customer and employee satisfaction, and improved retention.

Making your insurance business work better.

Our team is made up of insurance industry veterans, technology experts, and data scientists who've come together to eliminate the wasted time and energy insurance professionals spend manually looking for information—so your team can invest their time in more important activities.

Brokerages

Make your information work for you, so you can improve customer retention, increase sales, and make informed decisions to optimize your business.



Automate Customer Interactions

Deliver responsive 24/7 service with automated workflows which provide answers and gather information through conversational voice and chat



Boost Broker Effectiveness

Help your brokers become 10-20% more effective by enabling them to retrieve the answers they need—right when they need them



Stay Up to Date

Enable sales by keeping your brokers up to date with product and policy resources—delivered and indexed automatically

Carriers

Leverage information to make it easier for brokerages and customers to do business with you, and to boost business operations and intelligence.



Enable Brokerage Channel Sales

Push resources automatically to ensure brokers always have what they need to sell your products effectively



Automate Customer Interactions

Deliver responsive 24/7 service with automated workflows delivered via conversational voice and chat



Boost Staff Effectiveness

Make staff 10-20% more effective by enabling them to retrieve accurate answers right when they need them



Gain Unique Market Visibility

Explore market intelligence to identify opportunities for new products and extended reach

We're proud to be trusted by more than 100 insurance organizations just like you.



Insurance Information Technology

We combine a deep knowledge of the insurance industry, a passion for innovation, and an appreciation of day-to-day business challenges to build technology solutions specifically for brokerages and carriers. Two differentiating technologies power our solutions:

Sage brain

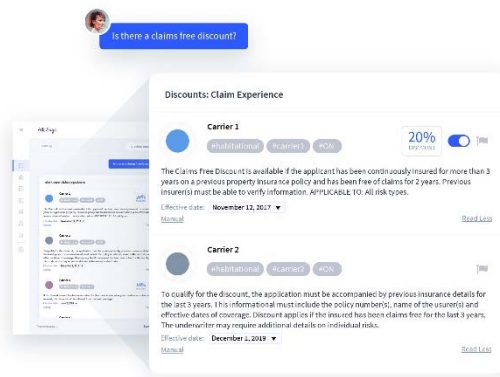
A collection of innovative cognitive computing technologies which together power the conversational search and efficient resource indexing at the core of the Sage Assistant and Compass.

Sage network

A private, secure ecosystem of brokerages and carriers which improves information flow: brokerages subscribe to updates from their carrier partners, and carriers simply push resources to their brokerage channels.

Acceleration and Automation

We automate and accelerate insurance industry workflows across the entire customer-broker-carrier ecosystem.



Sage Assistant

Your on-demand insurance expert

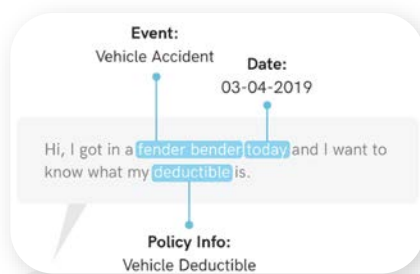
Whether you're a brokerage or a carrier, the AI-powered Sage Assistant empowers your staff to be 10-20% more effective by enabling them to retrieve the information they need—for sales, service, or other reasons—right when they need it. With Ask Sage, a natural language interface, users ask questions the way they would ask a colleague.

Plus, insurance carriers can easily add the Ask Sage feature to their broker portals, making it much easier for broker channels to find the resources they need and improving their readiness and willingness to sell the carrier's products.

Sage Analytics

Market intelligence—straight from the market

When someone uses Ask Sage, it creates a digital record. Analyzing usage trends lets you better understand customer and team member needs, and helps identify opportunities for operational improvements. Examining and exploring usage in aggregate provides insights into market trends and opportunities.



Compass

Automated service which speaks insurance

Compass is a customer workflow automation platform which enables responsive, conversational self-service—24 hours a day—to address common needs. Via voice and chat, Compass lets you deliver answers, gather information, and guide clients through workflows automatically—while reducing demands on your live agents.

We'd love to understand your information needs to see how our solution can help. Please reach out to us to schedule a conversation or demonstration.
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